



# COTTAR'S

## SAFARIS

EST. 1919



## 2022 Rack Rates

VALID FROM 11TH JANUARY 2022 TO 10TH JANUARY 2023

### 1920S STYLE - COTTAR'S 1920S CAMP

Vintage luxury at its best; the romance of safari under cream canvas tents in the style of the bygone era of the twenties.

### CONTEMPORARY - COTTAR'S BUSH VILLA

Elegant and unforgettable, the only authentic, luxury private villa in the Masai Mara, Kenya.

## SPECIAL OFFERS

### FRIENDLY REVISED TERMS AND CONDITIONS TO HELP TRAVELLER'S AND AGENTS TRAVEL POST-COVID-19 & EXCITING OFFERS

Due to the impact of Covid-19, Cottar's 1920s Camp and Bush Villa have eased our rates, booking, deposit and cancellation terms to support greater flexibility, postponement and ease of travel. We also have developed some incredibly exciting and inspiring travel offers which focus on safari travel for Purpose, Privacy, Protection and Pampering.

#### Booking Friendly Revised Terms\*:

- A. 2020 and 2021 rates extended, applicable to postponed 2020/1 bookings only\*\*
- B. Provisional bookings held for 10 days. A 20% deposit is required to confirm the booking.
- C. Full payment received 60 days prior to arrival for all new bookings
- D. No cancellation fees up to 60 days prior to arrival for all new bookings

We have New Terms & Conditions (as of April 2021) that need to be read, agreed to and returned to Cottar's Safaris before you may proceed with booking any of Cottar's Safaris properties.

### CLICK HERE TO VIEW / DOWNLOAD OUR TERMS & CONDITIONS

#### EXCITING SAFARI TRAVEL OFFER

For all peak and high season safaris\*\*\* booked between 1st January and 31st December 2021, for travel between 1st June 2022 to 30th November 2022, Cottar's 1920s Camp and Bush Villa are offering the below seasonal special offer to enable post Covid-19 safe and purposeful travel.

PURPOSE	PAMPER	PRIVACY	PROTECTION
Make a difference. Safari to support conservation and community initiatives	It's been a really hard time. Spoil yourself	Away from the crowds, yet up close and personal with nature	Covid-19 – extensive risk mitigation procedures in place
	1 Complimentary massage per guest per stay	Private conservancy	Standard operating procedures developed and staff trained in hygiene, cleaning and safety Covid-19 risk mitigation measures
For those agents who also match the clients' conservation fees, Cottar's will provide personal evening lectures on conservation, the history of safari and sustainability	1 Complimentary canvas bath per guest per stay	Private airstrip	Each tent is 30 meters from the next tent
Complimentary packet of seedballs so guests can help us reforest/regress the ecosystem and offset clients carbon footprint	Complimentary 1-on-1 yoga and meditation sessions	Private vehicle for 4 or more and private bush walks/runs - (complimentary)	All meals individually plated, often prepared in front of guests and all kitchen and cleaning staff wearing gloves and masks, which are replaced every session of work
Complimentary guided conservancy and conservation tour	Run with a dedicated Masai warrior	Private guide - (complimentary)	All staff tested every day for temperatures and for signs of sickness. When Covid-19 tests are available, staff will be tested on a regular basis
Community land converted to wildlife corridors	Complimentary Masai Warrior School	Private dining under the stars, in your room, by the fire or by the pool	In case of a suspected Covid-19 case, isolation facility at camp and air evacuation to hospital for all guests through air medevac subscription

\*Sections B, C, D are applicable to all new bookings made between 1st January and 31st May 2021, for travel between 1st June 2022 to 30th November



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2022, only. These terms will be reviewed intermittently.

\*\* No rate increase if postponement is in the same season and same year - i.e. high season to high season. If there is a change of season then rates may be adjusted.

\*\*\*Special Offer - shortened terms and conditions: Safaris can be taken within a 1 year period (Valid for travel during HIGH SEASON: 01 June - 30 June 2022 | 01 September - 31 October 2022 and PEAK SEASON: 01 July - 31 August 2022 | 20 December 2022 - 10 January 2023).

### 4 NIGHTS FOR THE PRICE OF 3

4 nights for the price of 3; minimum 4 night stay at Cottar's 1920s Camp or Cottar's Bush Villa. Applicable on accommodation rates only; conservancy & park fees are not included and are payable for the entire stay.

- Valid for travel during 11th January through February, March, April, May and in November through to 19th December, 2022 only
- Applies to new bookings only
- Offer cannot be combined with any other specials
- Offer valid for a limited number of bed-nights per property per month - please confirm with bookings at the time of enquiry if the 4 for 3 is still valid

### HONEYMOON OFFER

50% off one partner's accommodation. Cottar's 1920s Camp only (excludes Cottar's Bush Villa). Minimum stay of 4 nights. Applicable on accommodation rates only; conservancy & park fees are not included and are payable for the entire stay.

- Valid for travel during 11th January through February, March, April, May and in November through to 19th December, 2022 only
- Applies to new bookings only
- Offer cannot be combined with any other specials
- Offer valid for a limited number of bed-nights per property per month - please confirm with bookings at the time of enquiry if the 4 for 3 is still valid

Our full and detailed Terms & Conditions (sent separately) are to be read, agreed to and returned to us before you may proceed with booking any of our properties. Please contact [marketing@cottarsafaris.com](mailto:marketing@cottarsafaris.com) to receive our Terms and Conditions.

T: +254 (0)733 773377/8 (NAIROBI OFFICE)

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## COTTAR'S 1920s SAFARI CAMP

**LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya

**ACCOMMODATION**

- 3 Luxury Family Tents: Open planned - each made up of 2 ensuite bedrooms and a shared living area, fireplace and verandah. Note: privacy is minimal.
- 2 Honeymoon Tents: ensuite, very spacious with a large private verandah
- 4 Luxury Double Tents: all ensuite, 4 doubles (1 of the doubles can become a twin)

## COTTAR'S 1920s TENTS

### GREEN SEASON

11 January - 31 May 2022 | 01 November - 19 December 2022

	RACK	PARK & CONSERVANCY FEE
Per person sharing	\$ 963	\$ 116
Single Room	\$ 1 155	\$ 116
Child sharing 6-17 yrs	\$ 722	\$ 58
Child in third bed 6-12 yrs	\$ 482	\$ 58
Honeymoon Tent (2 pax)*	\$ 2 115	\$ 116
Family Tent (4 pax)*	\$ 3 498	\$ 116

### HIGH SEASON

01 June - 30 June 2022 | 01 September - 31 October 2022

	RACK	PARK & CONSERVANCY FEE
Per person sharing	\$ 1 254	\$ 116
Single Room	\$ 1 505	\$ 116
Child sharing 6-17 yrs	\$ 941	\$ 58
Child in third bed 6-12 yrs	\$ 628	\$ 58
Honeymoon Tent (2 pax)*	\$ 2 759	\$ 116
Family Tent (4 pax)*	\$ 4 561	\$ 116

### PEAK SEASON

01 July - 31 August 2022 | 20 December 2021 - 10 January 2023

	RACK	PARK & CONSERVANCY FEE
Per person sharing	\$ 1442	\$ 116
Single Room	\$ 1731	\$ 116
Child sharing 6-17 yrs	\$ 1083	\$ 58
Child in third bed 6-12 yrs	\$ 723	\$ 58
Honeymoon Tent (2 pax)*	\$ 3173	\$ 116
Family Tent (4 pax)*	\$ 5246	\$ 116

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## SAFARIS

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### 1920S CAMP ACTIVITIES:

- Day and Night game drives
- Bush Walks
- Swimming Pool time
- Running with a Maasai Warrior
- Local School visit
- Swimming at the Waterfall (seasonal)
- Maasai Warrior School (all ages)
- Traditional canvas bush bath
- Maasai Singing and Dancing

### NEW! ACTIVITIES THAT ENGAGE AND POSITIVELY IMPACT

Please note: some of these activities attract additional charges

- One hour learning with female conservation rangers
- Elephant research/monitoring experience
- Conservancy Talk
- Medicinal Plant Walk and Talk
- Mara Predator Experience
- Carbon footprint, recycle and upcycle talk and experience
- Foraging with Letilet and foraged dining experience
- Vulture Rehabilitation and Raptor talk/experience
- Wild dog talk
- Transect/identification of wildlife early morning walk
- Talk on the culture and community of the Maasai people
- The Explorers Tent / 4C Centre visit
- History of Safari Talk
- Stargazing
- Reforestation seed dispersal activity
- Professional Photography Experience

For more information and pricing on each activity please **click this link** or contact us directly via email.

### ACTIVITIES AT AN ADDITIONAL COST

- Maasai village visit (\$20 pp)
- Massage and other Spa treatments (Starting from \$50)
- Balloon Ride over the Maasai Mara (\$450 pp)

PLEASE NOTE and tell your guests: The day begins with an early morning wakeup call at 3.30am with tea and coffee followed by a 4am departure to the launch site to enjoy a balloon safari over the Maasai Mara. The drive from camp to the balloon site takes about 1.5 hours.



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## COTTAR'S BUSH VILLA

- LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya
- ACCOMMODATION**
- 5 ensuite bedrooms – 4 doubles and 1 twin
  - Private living / dining areas, swimming pool, staff, vehicles and guide
  - Note: Exclusive use only

### GREEN SEASON

11 January - 31 May 2022 | 01 November - 19 December 2022

	RACK	PARK & CONSERVANCY FEE
Bush Villa (6 pax)	\$ 7 584	\$ 116
Per additional adult	\$ 756	\$ 116
Per additional child 6-17 yrs.	\$ 619	\$ 58

### HIGH SEASON

01 June - 30 June 2022 | 01 September - 31 October 2022

	RACK	PARK & CONSERVANCY FEE
Bush Villa (6 pax)	\$ 9 581	\$ 116
Per additional adult	\$ 974	\$ 116
Per additional child 6-17 yrs.	\$ 829	\$ 58

### PEAK SEASON

01 July - 31 August 2022 | 20 December 2021 - 10 January 2023

	RACK	PARK & CONSERVANCY FEE
Bush Villa (6 pax)	\$ 11 977	\$ 116
Per additional adult	\$ 1 218	\$ 116
Per additional child 6-17 yrs.	\$ 1 037	\$ 58

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## BUSH VILLA ACTIVITIES:

- Day and Night game drives
- Bush Walks
- Swimming Pool time
- Running with a Maasai Warrior
- Local School visit
- Swimming at the Waterfall (seasonal)
- Maasai Warrior School (all ages)
- Maasai Singing and Dancing

## NEW! ACTIVITIES THAT ENGAGE AND POSITIVELY IMPACT

Please note: some of these activities attract additional charges

- One hour learning with female conservation rangers
- Elephant research/monitoring experience
- Conservancy Talk
- Medicinal Plant Walk and Talk
- Mara Predator Experience
- Carbon footprint, recycle and upcycle talk and experience
- Foraging with Letilet and foraged dining experience
- Vulture Rehabilitation and Raptor talk/experience
- Wild dog talk
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- Talk on the culture and community of the Maasai people
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### RATES INCLUDE

- Full board accommodation, water, tea & coffee
- Local Drinks – soft drinks, house wines, beers, & select spirits
- All safari activities unless specified otherwise
- Cottar's Warrior School - Kids entertainment program at the 1920s Camp and Bush Villa only
- Cottar's Private Airstrip transfers
- Canvas Bush Baths, applies to the 1920s Camp only
- Transfers to cultural visits
- Laundry included at the 1920s Camp and Bush Villa
- Nanny service available - must be booked at least two weeks prior to arrival date
- All statutory taxes (approx. 25%). Including VAT

### RATES EXCLUDE

- Champagne, luxury wines & spirits
- Park & Conservancy fees (Adult \$116 pppn, Child 6-17 yrs \$58 pppn)
- Cultural village entry fee (\$20 pp)
- Massage and Spa treatments (starting from \$50)
- Exclusive use of vehicle - \$330 per day
- Certain activities
- Transfers to and from Keekorok Airstrip\*

### NEW EXPERIENCES (Please note: some of these activities attract additional charges)

Cottar's 1920s Camp is already a leading-edge Global Ecosphere Retreat member of The Long Run with a significant commitment, innovative and unique approach to sustainability. The Long Run is one of the world's largest initiatives led by nature-based businesses so the era of the COVID-19 lockdown not only allowed for the refurbishment to take place but also for the family to further develop unique, purpose-driven experiences that contribute to sustainability.

### NEW ACTIVITIES THAT ENGAGE AND POSITIVELY IMPACT

#### ONE WAY TRANSFERS PER VEHICLE (MAX 4 PAX):

- Keekorok Airstrip - USD 200 - one way: 2 hours
- Talek gate / Mara Bridge - USD 273 - 2 hours
- Elephant Pepper Camp / Mara Plains - USD 494 - 4 hours
- Naibor Camp & Ol Kiombo - USD 400 - 3 hours
- Mara Serena - USD 627 - 5 hours
- Sala's Camp - USD 273 - 1.5 / 2 hours
- Fairmont Safari Club/Ngerende Airstrip - USD 627 - 5 hours

These fees apply to ALL bookings in 2021 onwards

#### CALVIN COTTAR AS A PRIVATE HOST

\$1500 per day (arrange directly with Cottar's Safaris)

#### CHECK OUT 10H00

Late departures (after 12h00): \$100 per adult & \$80 per child

#### FLIGHTS

Airlines landing at Cottar's Private Airstrip:

Governors, Safarilink, Air Kenya, Yellow Wings and any private charter company.

There is a minimum number of pax that need to fly for the following airlines to land at our airstrip:

- Governors: 2+ pax year round
- Safarilink: 4+ pax in low season and 2+ pax in high season
- Air Kenya: 4+ pax year round (please note that Airkenya uses various aircraft including a Dash 8 aircraft which cannot land at CPA, but their caravan and twin otter can land).

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Please make sure to specify that the clients should be landing at Cottar's Private Airstrip when making a booking.

Cottar's Private Airstrip is only a 15 minute drive from Cottar's. Keekorok airstrip is a 2 hour drive to Cottar's.

\*Please note that from 1st Jan 2021 we charge \$200 each way for road transfers to and from Keekorok Airstrip, on all bookings. (We will not be charging single travellers being collected from Keekorok Airstrip when airlines will not drop them at Cottar's Private Airstrip because of this restriction or if there is an unavoidable issue subject to prior confirmation)

### **OPEN ALL YEAR ROUND**

Minimum 2 night bookings at Cottar's 1920s Camp. Minimum 3 night bookings at Cottar's Bush Villa (preferred max 10 pax but we can accommodate more, please contact our bookings team for possible options).

### **CHILDREN**

Children 0-5 yrs are free of charge; a child in his/her own room will be charged a single room rate; a child sharing a Luxury Double Tent with two adults or two other children will be charged the child in third bed rate (only available for children 0-12 yrs).

### **FAMILY TENTS:**

Additional children are charged the per child sharing rate, only available for children 0-12 yrs (max 6 pax). 4 pax or more staying in a family tent will get exclusive use of a vehicle.

### **TOUR LEADER / GUIDES:**

Charged \$80 per night; this excludes drinks and park & conservancy fees.

Driver Guide - Accommodation rates available on request, please contact the bookings office for more details.

### **FAM TRIPS:**

We welcome and value the necessity of familiarization (FAM) trips to our properties. Please let us know when you intend to visit and we will send you our agent rate and terms and conditions. Send your request to [marketing@cottarsafaris.com](mailto:marketing@cottarsafaris.com)

Please note that we do not accept FAM trips during the following months: June, July, August, September, December and the beginning of January.

### **ROOMING**

Please note that we will always do our best to provide you with your specific rooming requests but we cannot always guarantee this. Please understand that the tents and rooms are all slightly different and have unique layouts. We do have options for additional beds that can be added to some of the tents/rooms. Details like this can be ironed out during the booking process.



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## HIGHLIGHTS OF BOOKING TERMS & CONDITIONS

### MAKING A BOOKING

We will accept provisional bookings however these will be held for a maximum of ten calendar days unless an extension has been requested for in writing and has been approved in writing by Cottar's Safaris. This extension will only be for a maximum of another ten calendar days. Any extension of any provisional period will, however, at all times remain the sole and unfettered discretion of Cottar's Safaris. Bookings will be considered confirmed ONLY when a deposit of 20% of the total safari value has been received by Cottar's Safaris. Please note that until a 20% deposit is received upon expiry of the provisional booking, Cottar's Safaris has every right to release the rooms. All bookings are non-transferable. By confirming a booking you are entering into a contract with Cottar's Safaris and therefore are bound by our FULL terms and conditions.

### AGENT RESPONSIBILITY

By confirming a booking with Cottar's Safaris, the agent takes full responsibility for the booking whether financial or otherwise on the guests' behalf and confirms that the information provided to the guest and to Cottar's Safaris is true, accurate and complete.

### PAYMENT

Full and final payment must be received in full and cleared funds by Cottar's Safaris no later than 60 days before the arrival date under the booking (or if the booking is within 60 days, immediately upon booking). If final payment is not received, then Cottar's Safaris is entitled to release the rooms and any other services with no further liability to it. In such circumstances the deposit will not be refunded to you and any reimbursement of payment received will be dealt with in accordance with the section on "Cancellation" below.

### CANCELLATION

A cancellation must be made in writing via email to [bookings2@cottarsafaris.com](mailto:bookings2@cottarsafaris.com) and receipt of the cancellation must also be confirmed in writing by Cottar's Safaris. If there is no acknowledgment of the cancellation from Cottar's Safaris it means that your cancellation notification has not been received and is therefore not valid. We will use reasonable efforts to respond to emails on time but please ensure that you follow up on any cancellation notification. In the event of a valid cancellation notification, the following terms will apply (subject to the Disclaimer and Force Majeure clauses in our full terms and conditions and the Covid-19 addendum included with these terms):

- More than 60 days before arrival, the 20% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value.
- Between 60 days and arrival, 100% of the total invoice value is forfeited
- Cancellation during travel or stay – 100% of total invoice value is forfeited

Due to the COVID-19 pandemic, Cottar's Safaris are allowing pandemic related postponements, though such postponements would be applicable to the terms and conditions stated below.

### INSURANCE

Cottar's Safaris will not accept guests on a tour unless full travel and medical insurance has been taken out by the guest or on behalf of the guest. Insurance should be arranged when the initial deposit is paid and details provided. If a guest does not have full travel and medical insurance Cottar's Safaris is entitled to cancel the booking and cancellation fees will apply accordingly.

### COVID-19 PROTOCOLS

To ensure the safety of our guests and team we have adhered to stringent safety procedures in every aspect of our operations including all activities and game drives. For more information on our protocols please visit our website (<https://cottars.com/travel-now-need-to-know/>).

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### 3RD PARTY SERVICES

Where there are third party services whose terms dictate additional deposits, full payment up front or balance payment earlier than 60 days to arrival, our sales consultant will alert you to this and this will be reflected on your invoice. Cancellation of bookings which include 3rd party properties may attract additional/alternative cancellation penalties in line with the 3rd parties T&Cs.

### COVID-19 ADDENDUM

The following terms and conditions shall apply to bookings made during the COVID-19 health crisis in 2020: Should a guests' country of residence, or Kenya close its borders due to the COVID-19 pandemic, or a guest should become diagnosed with COVID-19\* the following 'COVID-19 cancellation' terms will apply:

COVID-19-related reasons include:

- The government in the guest's country of residence issues a Do Not Travel advisory due to COVID-19 for the destination the guest is travelling to.
- The government in the guest's country of residence restricts all but essential travel.
- The destination the guest is travelling to has entry restrictions in place that prohibit the guest from travelling, such as closed borders or extended quarantine requirements.
- International flights are cancelled without alternative routing available for guests to use to reach the destination(s) in the itinerary.

**Cottar's Safaris full Terms and Conditions must be read, agreed to and returned to Cottar's Safaris for these rates to be valid and for you to be able to book any of the Cottar's Safaris properties. Please contact Liz at [bookings2@cottarsafaris.com](mailto:bookings2@cottarsafaris.com) to receive our full Terms and Conditions.**



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