



COTTAR'S SAFARIS

EST. 1919



2023 Rack Rates

VALID FROM 11 JANUARY 2023 TO 10 JANUARY 2024

1920S STYLE - COTTAR'S 1920S CAMP

Vintage luxury at its best; the romance of safari under cream canvas tents in the style of the bygone era of the twenties.

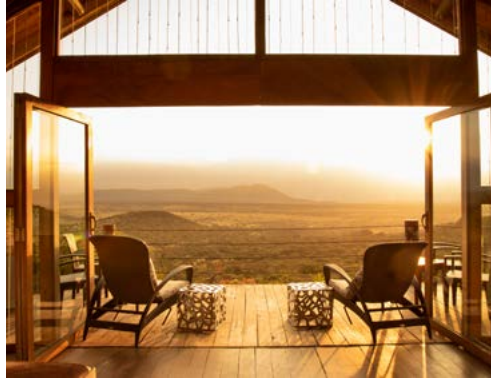
CONTEMPORARY - COTTAR'S BUSH VILLA

Elegant and unforgettable, the only authentic, luxury private villa in the Masai Mara, Kenya.

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SPECIAL OFFERS

4 NIGHTS FOR THE PRICE OF 3

4 nights for the price of 3 at Cottar's 1920s Camp or Cottar's Bush Villa. Applicable on accommodation rates only; conservancy & park fees are not included and are payable for the entire stay.

- Valid for travel during 11th January through February, March, April, May and in November through to 19th December, 2023 only
- Applies to new bookings only
- Offer cannot be combined with any other specials
- Offer valid for a limited number of bed-nights per property per month – please confirm with bookings at the time of enquiry if the 4 for 3 is still valid.

HONEYMOON OFFER

50% off one partner's accommodation. Cottar's 1920s Camp only (excludes Cottar's Bush Villa). Minimum stay of 4 nights. Applicable on accommodation rates only; conservancy & park fees are not included and are payable for the entire stay.

- Valid for travel during 11th January through February, March, April, May and in November through to 19th December, 2023 only
- Applies to new bookings only
- Offer cannot be combined with any other specials
- Offer valid for a limited number of bed-nights per property per month – please confirm with bookings at the time of enquiry if the 4 for 3 is still valid

Our full and detailed Terms & Conditions (sent separately) are to be read, agreed to and returned to us before you may proceed with booking any of our properties. Please contact bookings2@cottarsafaris.com to receive our Terms and Conditions.



T: +254 (0)733 773377/8 (NAIROBI OFFICE)

E: BOOKINGS@COTTARSAFARIS.COM | [RESREQUEST: COTTARS.RESREQUEST.COM](mailto:RESREQUEST:COTTARS.RESREQUEST.COM)

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COTTAR'S 1920s CAMP

LOCATION Olderkesi Conservancy, Maasai Mara, Kenya

- ACCOMMODATION**
- 4 Luxury double tents, all ensuite, 3 doubles and 1 twin
 - 3 Luxury family tents. Open planned - each made up of 2 ensuite bedrooms and a shared living area, fireplace and verandah
 - 2 Honeymoon tents - ensuite, very spacious with a large private verandah

COTTAR'S 1920s TENTS

GREEN SEASON

11 January - 31 May 2023 | 01 November - 19 December 2023

	RACK - PER NIGHT	PARK & CONSERVANCY FEE PPPN
Per person sharing	\$1 041	\$116
Single Room	\$1 248	\$116
Child sharing 6-17 yrs	\$780	\$58
Child in third bed 6-12 yrs	\$521	\$58
Honeymoon Tent (2 pax)*	\$2 285	\$116
Family Tent (4 pax)*	\$3 778	\$116

HIGH SEASON

01 June - 30 June 2023 | 01 September - 31 October 2023

	RACK - PER NIGHT	PARK & CONSERVANCY FEE PPPN
Per person sharing	\$1 355	\$116
Single Room	\$1 626	\$116
Child sharing 6-17 yrs	\$1 017	\$58
Child in third bed 6-12 yrs	\$679	\$58
Honeymoon Tent (2 pax)*	\$2 980	\$116
Family Tent (4 pax)*	\$4 926	\$116

PEAK SEASON

01 July - 31 August 2023 | 20 December 2021 - 10 January 2024

	RACK - PER NIGHT	PARK & CONSERVANCY FEE PPPN
Per person sharing	\$1 558	\$116
Single Room	\$1 870	\$116
Child sharing 6-17 yrs	\$1 170	\$58
Child in third bed 6-12 yrs	\$781	\$58
Honeymoon Tent (2 pax)*	\$3 427	\$116
Family Tent (4 pax)*	\$5 666	\$116

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1920S CAMP ACTIVITIES:

- Game drives
- Guided walks
- Maasai warrior school
- Traditional Canvas Bush Bath
- Talk on sustainability and conservation
- Stargazing experience
- Talk on Maasai culture
- Talk on the life of a hunter gatherer
- Talk on history of African travel
- Coffee tasting experience
- Carbon footprint, recycle and upcycle talk and experience
- Cottars raptor talk and visit
- Foraging and medicinal walk
- Ecological monitoring (pre-arranged one day prior)
- One hour learning with female conservation rangers (pre-arranged 2 hours prior)
- Talk on history of Cottars
- Reforestation seedball dispersal activity
- The Explorers Tent educational visit

ACTIVITIES AT AN ADDITIONAL COST

These activities will need to be pre-arranged

- A conservation helicopter flight with the Mara Elephant Project (MEP) - \$3,500
- Immersive raptor experience with Kenya Birds of Prey Trust (KBOPT) - \$780
- Mara cheetah educational experience - \$780
- Visit our local Maasai village - \$20 per person
- Beading with Mamma Nashiro Batian - 1 strand, 1 hour = \$15, 2 strand/or similar, 2 hours = \$25, Full day 2 inch bracelet or similar = \$50
- Massage and other spa treatments - starting from \$50
- Balloon flight over the Maasai Mara - \$450 pp. PLEASE NOTE and tell your guests: The day begins with an early morning wakeup call at 3.30am with tea and coffee followed by a 4am departure to the launch site to enjoy balloon safari over the Maasai Mara. The drive from camp to the balloon site takes about 1.5 hours
- Professional photography experience - from \$95 and 20% of all proceeds go towards CWCT



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COTTAR'S BUSH VILLA

- LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya
- ACCOMMODATION**
- 5 ensuite bedrooms - 4 doubles and 1 twin
 - Private living/dining areas, swimming pool, staff, vehicles and guide/s
 - Exclusive use only

GREEN SEASON

11 January - 31 May 2023 | 01 November - 19 December 2023

	RACK - PER NIGHT	PARK & CONSERVANCY FEE PPPN
Bush Villa (6 pax)	\$ 8 191	\$ 116
Per additional adult	\$ 817	\$ 116
Per additional child 6-17 yrs.	\$ 669	\$ 58

HIGH SEASON

01 June - 30 June 2023 | 01 September - 31 October 2023

	RACK - PER NIGHT	PARK & CONSERVANCY FEE PPPN
Bush Villa (6 pax)	\$ 10 348	\$ 116
Per additional adult	\$ 1 052	\$ 116
Per additional child 6-17 yrs.	\$ 896	\$ 58

PEAK SEASON

01 July - 31 August 2023 | 20 December 2021 - 10 January 2024

	RACK - PER NIGHT	PARK & CONSERVANCY FEE PPPN
Bush Villa (6 pax)	\$ 12 936	\$ 116
Per additional adult	\$ 1 316	\$ 116
Per additional child 6-17 yrs.	\$ 1 120	\$ 58

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BUSH VILLA ACTIVITIES:

- Game drives
- Guided walks
- Maasai warrior school
- Talk on sustainability and conservation
- Stargazing experience
- Talk on Maasai culture
- Talk on the life of a hunter gatherer
- Talk on history of African travel
- Coffee tasting experience
- Carbon footprint, recycle and upcycle talk and experience
- Cottars raptor talk and visit
- Foraging and medicinal walk
- Ecological monitoring (pre-arranged one day prior)
- One hour learning with female conservation rangers (pre-arranged 2 hours prior)
- Talk on history of Cottars
- Reforestation seedball dispersal activity
- The Explorers Tent educational visit

ACTIVITIES AT AN ADDITIONAL COST

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- A conservation helicopter flight with the Mara Elephant Project (MEP) - \$3,500
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RATES INCLUDE

- Full board accommodation, water, tea and coffee
- Local drinks – soft drinks, house wines, beers, and select spirits
- All safari activities unless specified otherwise
- Cottar's Warrior School, available at the 1920s Camp and Bush Villa only
- Cottar's Private Airstrip transfers
- Canvas Bush Baths, applies to the 1920s Camp only
- Transfers to cultural visits
- Laundry included at the 1920s Camp and Bush Villa
- Nanny service available - must be booked at least two weeks prior to arrival date
- All statutory taxes (approx. 25%). Including VAT

RATES EXCLUDE

- Champagne, luxury wines and spirits
- Park and Conservancy fees (Adult \$116 pppn, Child 6-17 yrs \$58 pppn)
- Cultural village entry fee (\$20 pp)
- Massage and Spa treatments (starting from \$50)
- Exclusive use of vehicle - \$330 per day
- Balloon Ride over the Masai Mara
- Certain activities (see separate activities list)
- Transfers to and from Keekorok Airstrip*

FLIGHTS

Airlines landing at Cottar's Private Airstrip:

- Governors, Safarilink, Air Kenya, Scenic Air, Yellow Wings and any private charter company.
- Please make sure to specify that the clients should be landing at Cottar's Private Airstrip when making a booking. Cottar's Private Airstrip is only a 15 minute drive from all of the Cottar's properties. Keekorok airstrip is a 2 hour drive.

*Please note that from 1 Jan 2021 we charge \$200 each way for road transfers to and from Keekorok Airstrip, on all bookings. (We will not be charging single travellers being collected from Keekorok Airstrip when airlines will not drop them at Cottar's Private Airstrip because of this restriction or if there is an unavoidable issue subject to prior confirmation)

NEW! ACTIVITIES THAT ENGAGE AND POSITIVELY IMPACT

Cottar's 1920s Camp is already a leading-edge Global Ecosphere Retreat member of The Long Run with a significant commitment, and innovative and unique approach to sustainability. We have developed some unique, purpose-driven experiences in line with this, that contribute to sustainability. (Please see/request the separate activities list)

CALVIN COTTAR AS A PRIVATE HOST

\$1800 per day (arrange directly with Cottar's)

CHECK OUT 10H00

Late departures (after 12h00): \$100 per adult & \$80 per child

ONE WAY TRANSFERS PER VEHICLE (MAX 4 PAX)

- Keekorok Airstrip - USD 200 - one way: 2 hours
- Talek gate / Mara Bridge - USD 273 - 2 hours
- Elephant Pepper Camp / Mara Plains - USD 494 - 4 hours
- Naibor Camp & Ol Kiombo - USD 400 - 3 hours
- Mara Serena - USD 627 - 5 hours
- Sala's Camp - USD 273 - 1.5 / 2 hours
- Fairmont Safari Club/Ngerende Airstrip - USD 627 - 5 hours

OPEN ALL YEAR ROUND

Minimum 2 night bookings at Cottar's 1920s Camp. Minimum 3 night bookings at Cottar's Bush Villa (preferred max 10 pax but we can accommodate more, please contact our bookings team for possible options).

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CHILDREN

Children 0-5 yrs are free of charge; a child in his/her own room will be charged a single room rate; a child sharing a Luxury Double Tent with two adults or two other children will be charged the 'child in third bed rate' (only available for children 0-12 yrs).

FAMILY TENTS

Additional children are charged the per child sharing rate, only available for children 0-12 yrs (max 6 pax). 4 pax or more staying in a family tent will get exclusive use of a vehicle.

TOUR LEADER / GUIDES

Charged \$100 per night; this excludes park & conservancy fees.

Driver Guide - Accommodation rates available on request, please contact the bookings office for more details.

FAM TRIPS

We welcome and value the necessity of familiarization (FAM) trips to our properties. Please let us know when you intend to visit and we will send you our agent rate and terms and conditions. Send your request to marketing@cottarsafaris.com

Please note that we do not accept FAM trips during the following months: June, July, August, September, December and the beginning of January.

ROOMING

Please note that we will always do our best to provide you with your specific rooming requests but we cannot always guarantee this. Please understand that the tents and rooms are all slightly different and have unique layouts. We do have options for additional beds that can be added to some of the tents/rooms. Details like this can be ironed out during the booking process.



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HIGHLIGHTS OF BOOKING TERMS & CONDITIONS

MAKING A BOOKING

We will accept provisional bookings however these will be held for a maximum of ten calendar days unless an extension has been requested for in writing and has been approved in writing by Cottar's Safaris. This extension will only be for a maximum of another ten calendar days. Any extension of any provisional period will, however, at all times remain the sole and unfettered discretion of Cottar's Safaris. Bookings will be considered confirmed ONLY when a deposit of 20% of the total safari value has been received by Cottar's Safaris. Please note that until a 20% deposit is received upon expiry of the provisional booking, Cottar's Safaris has every right to release the rooms. All bookings are non-transferable. By confirming a booking you are entering into a contract with Cottar's Safaris and therefore are bound by our FULL terms and conditions.

AGENT RESPONSIBILITY

By confirming a booking with Cottar's Safaris, the agent takes full responsibility for the booking whether financial or otherwise on the guests' behalf and confirms that the information provided to the guest and to Cottar's Safaris is true, accurate and complete.

PAYMENT

Full and final payment must be received in full and cleared funds by Cottar's Safaris no later than 60 days before the arrival date under the booking (or if the booking is within 60 days, immediately upon booking). If final payment is not received, then Cottar's Safaris is entitled to release the rooms and any other services with no further liability to it. In such circumstances the deposit will not be refunded to you and any reimbursement of payment received will be dealt with in accordance with the section on "Cancellation" below.

CANCELLATION

A cancellation must be made in writing via email to bookings2@cottarsafaris.com and receipt of the cancellation must also be confirmed in writing by Cottar's Safaris. If there is no acknowledgment of the cancellation from Cottar's Safaris it means that your cancellation notification has not been received and is therefore not valid. We will use reasonable efforts to respond to emails on time but please ensure that you follow up on any cancellation notification. In the event of a valid cancellation notification, the following terms will apply (subject to the Disclaimer and Force Majeure clauses in our full terms and conditions and the Covid-19 addendum included with these terms):

- More than 60 days before arrival, the 20% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value.
- Between 60 days and arrival, 100% of the total invoice value is forfeited
- Cancellation during travel or stay – 100% of total invoice value is forfeited

Due to the COVID-19 pandemic, Cottar's Safaris are allowing pandemic related postponements, though such postponements would be applicable to the terms and conditions stated below.

INSURANCE

Cottar's Safaris will not accept guests on a tour unless full travel and medical insurance has been taken out by the guest or on behalf of the guest. Insurance should be arranged when the initial deposit is paid and details provided. If a guest does not have full travel and medical insurance Cottar's Safaris is entitled to cancel the booking and cancellation fees will apply accordingly.

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COVID-19 PROTOCOLS

To ensure the safety of our guests and team we have adhered to stringent safety procedures in every aspect of our operations including all activities and game drives. For more information on our protocols please visit our website (<https://cottars.com/travel-now-need-to-know/>).

3RD PARTY SERVICES

Where there are third party services whose terms dictate additional deposits, full payment up front or balance payment earlier than 60 days to arrival, our sales consultant will alert you to this and this will be reflected on your invoice. Cancellation of bookings which include 3rd party properties may attract additional/alternative cancellation penalties in line with the 3rd parties T&Cs.

COVID-19 ADDENDUM

The following terms and conditions shall apply to bookings made during the COVID-19 health crisis in 2020: Should a guests' country of residence, or Kenya close its borders due to the COVID-19 pandemic, or a guest should become diagnosed with COVID-19* the following 'COVID-19 cancellation' terms will apply:

COVID-19-related reasons include:

- The government in the guest's country of residence issues a Do Not Travel advisory due to COVID-19 for the destination the guest is travelling to.
- The government in the guest's country of residence restricts all but essential travel.
- The destination the guest is travelling to has entry restrictions in place that prohibit the guest from travelling, such as closed borders or extended quarantine requirements.
- International flights are cancelled without alternative routing available for guests to use to reach the destination(s) in the itinerary.

Cottar's Safaris full Terms and Conditions must be read, agreed to and returned to Cottar's Safaris for these rates to be valid and for you to be able to book any of the Cottar's Safaris properties. Please contact Liz at bookings2@cottarsafaris.com to receive our full Terms and Conditions.



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