



# COTTAR'S

## SAFARIS

EST. 1919

# 2024 Rack Rates

VALID FROM 11 JANUARY 2024 TO 10 JANUARY 2025

### 1920S STYLE - COTTAR'S 1920S CAMP

Vintage luxury at its best; the romance of safari under cream canvas tents in the style of the bygone era of the twenties.

### CONTEMPORARY - COTTAR'S BUSH VILLA

An elegant and unforgettable luxury private villa in the Maasai Mara, Kenya.

Updated: 16 August 2023

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## ADDITIONS, AMENDMENTS AND DELETIONS TO THE 2024 RATES MANUAL

| DATE        | DETAILS   |
|-------------|---|
| August 2023 | Park & Conservancy Fees updated from a 24-hour validity to a 12 hour/per-day validity |
| August 2023 | We have added a detailed PARK AND CONSERVANCY FEES section                            |
|             |   |
|             |   |



T: +254 (0)733 773377/8 (NAIROBI OFFICE)

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## SPECIAL OFFERS

### 4 NIGHTS FOR THE PRICE OF 3

4 nights for the price of 3 at Cottar's 1920s Camp or Cottar's Bush Villa. Applicable on accommodation rates only; conservancy & park fees are not included and are payable for the entire stay.

- Valid for travel during 11th January through February, March, April, May and in November through to 19th December, 2024 only
- Applies to new bookings only
- Offer cannot be combined with any other specials
- Offer valid for a limited number of bed-nights per property per month – please confirm with bookings at the time of enquiry if the 4 for 3 is still valid.

### HONEYMOON OFFER

50% off one partner's accommodation. Cottar's 1920s Camp only (excludes Cottar's Bush Villa). Minimum stay of 4 nights. Applicable on accommodation rates only; conservancy & park fees are not included and are payable for the entire stay.

- Valid for travel during 11th January through February, March, April, May and in November through to 19th December, 2024 only
- Applies to new bookings only
- Offer cannot be combined with any other specials
- Offer valid for a limited number of bed-nights per property per month – please confirm with bookings at the time of enquiry if the 4 for 3 is still valid

Our full and detailed Terms & Conditions (sent separately) are to be read, agreed to and returned to us before you may proceed with booking any of our properties. Please contact [bookings@cottarssafaris.com](mailto:bookings@cottarssafaris.com) to receive our Terms and Conditions.

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## COTTAR'S 1920s CAMP

**LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya

- ACCOMMODATION**
- 5 Luxury double tents, all ensuite
  - 4 Luxury family tents. Open planned - each made up of 2 ensuite bedrooms and a shared living area, fireplace and verandah
  - 2 Honeymoon tents - ensuite, very spacious with a large private verandah

## COTTAR'S 1920s TENTS

### PRIVATE SEASON

11 January - 31 May 2024 | 01 November - 19 December 2024

|                             | RACK - PER NIGHT | PARK & CONSERVANCY FEE PPPD |
|-----------------------------|------------------|-----------------------------|
| Per person sharing          | \$1 146          | \$116                       |
| Single Room                 | \$1 373          | \$116                       |
| Child sharing 6-17 yrs      | \$858            | \$58                        |
| Child in third bed 6-12 yrs | \$574            | \$58                        |
| Honeymoon Tent (2 pax)      | \$2 514          | \$116                       |
| Family Tent (4 pax)         | \$4 156          | \$116                       |

### HIGH SEASON

01 June - 30 June 2024 | 16 September - 31 October 2024

|                             | RACK - PER NIGHT | PARK & CONSERVANCY FEE PPPD |
|-----------------------------|------------------|-----------------------------|
| Per person sharing          | \$1 491          | \$116                       |
| Single Room                 | \$1 789          | \$116                       |
| Child sharing 6-17 yrs      | \$1 119          | \$58                        |
| Child in third bed 6-12 yrs | \$747            | \$58                        |
| Honeymoon Tent (2 pax)      | \$3 278          | \$116                       |
| Family Tent (4 pax)         | \$5 419          | \$116                       |

### PEAK SEASON

01 July - 15 September 2024 | 20 December 2023 - 10 January 2025

|                             | RACK - PER NIGHT | PARK & CONSERVANCY FEE PPPD |
|-----------------------------|------------------|-----------------------------|
| Per person sharing          | \$1 753          | \$116                       |
| Single Room                 | \$2 104          | \$116                       |
| Child sharing 6-17 yrs      | \$1 317          | \$58                        |
| Child in third bed 6-12 yrs | \$879            | \$58                        |
| Honeymoon Tent (2 pax)      | \$3 856          | \$116                       |
| Family Tent (4 pax)         | \$6 375          | \$116                       |

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## COTTAR'S BUSH VILLA

- LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya
- ACCOMMODATION**
- 5 ensuite bedrooms - 4 doubles and 1 twin
  - Private living/dining areas, swimming pool, staff, vehicles and guide/s
  - Exclusive use only

### PRIVATE SEASON

11 January - 31 May 2024 | 01 November - 19 December 2024

|                               | RACK - PER NIGHT | PARK & CONSERVANCY FEE PPPD |
|-------------------------------|------------------|-----------------------------|
| Bush Villa (6 pax)            | \$ 9 011         | \$ 116                      |
| Per additional adult          | \$ 899           | \$ 116                      |
| Per additional child 6-17 yrs | \$ 736           | \$ 58                       |

### HIGH SEASON

01 June - 30 June 2024 | 01 September - 31 October 2024

|                               | RACK - PER NIGHT | PARK & CONSERVANCY FEE PPPD |
|-------------------------------|------------------|-----------------------------|
| Bush Villa (6 pax)            | \$ 11 383        | \$ 116                      |
| Per additional adult          | \$ 1 158         | \$ 116                      |
| Per additional child 6-17 yrs | \$ 986           | \$ 58                       |

### PEAK SEASON

01 July - 31 August 2024 | 20 December 2021 - 10 January 2025

|                               | RACK - PER NIGHT | PARK & CONSERVANCY FEE PPPD |
|-------------------------------|------------------|-----------------------------|
| Bush Villa (6 pax)            | \$ 14 553        | \$ 116                      |
| Per additional adult          | \$ 1 481         | \$ 116                      |
| Per additional child 6-17 yrs | \$ 1 260         | \$ 58                       |

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### INCLUDED ACTIVITIES

- Wildlife drives
- Guided walks
- Maasai warrior school
- 1 hr Maasai beading with Mamma Nashiro Batian
- Traditional Canvas Bush Bath (not available at the private Bush Villa)
- Talk on sustainability and conservation
- Talk on Maasai culture
- Talk on the life of a hunter gatherer
- Talk on history of African travel
- Talk on history of Cottars
- Stargazing experience
- Coffee tasting experience
- Carbon footprint, recycle and upcycle talk and experience
- Cottars raptor talk and visit
- Foraging and medicinal walk
- Ecological monitoring (pre-arranged one day prior)
- One hour learning with female conservation rangers (pre-arranged 2 hours prior)
- Reforestation seedball dispersal activity
- The Explorers Tent educational visit

### ACTIVITIES AT AN ADDITIONAL COST

(Some of these activities will need to be pre-arranged with our reservations team, please request our activities list)

- A conservation helicopter flight with the Mara Elephant Project (MEP) - \$4,870
- Immersive raptor experience with Kenya Birds of Prey Trust (KBOPT) - \$780
- Mara cheetah educational experience - \$780 for the experience plus an additional \$50 per person on the experience
- Visit our local Maasai village - \$20 per person
- Beading with Mamma Nashiro Batian - 2 hours = \$25, full day 2 inch bracelet or similar = \$50
- Massage and other spa treatments - starting from \$50
- Balloon flight over the Maasai Mara - \$475 pp. **PLEASE NOTE and tell your guests:** The day begins with an early morning wakeup call at 3.30am with tea and coffee followed by a 4am departure to the launch site to enjoy balloon safari over the Maasai Mara. The drive from camp to the balloon site takes about 1.5 hours
- Professional photography experience - from \$95 and 20% of all proceeds go towards CWCT

Please note: prices are obtained in some instances from third parties and may be subject to change

### NEW! ACTIVITIES THAT ENGAGE AND POSITIVELY IMPACT

Cottars' 1920s Camp is already a leading-edge Global Ecosphere Retreat member of The Long Run with a significant commitment, and innovative and unique approach to sustainability. We have developed some unique, purpose-driven experiences in line with this, that contribute to sustainability. (Please request the separate activities list)

### RATES INCLUDE

- Full board accommodation, water, tea and coffee
- Local drinks - soft drinks, house wines, beers, and select spirits
- All safari activities unless specified otherwise
- Cottar's Warrior School, available at the 1920s Camp and Bush Villa only
- Cottar's Private Airstrip transfers
- Canvas Bush Baths, applies to the 1920s Camp only
- Transfers to cultural visits
- Laundry included at the 1920s Camp and Bush Villa
- Nanny service available - must be booked at least two weeks prior to arrival date
- All statutory taxes (approx. 25%). Including VAT

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### RATES EXCLUDE

- Champagne, luxury wines and spirits
- Park and Conservancy fees – Per Adult is \$116 and per Child (6–17 yrs) is \$58, 12 hour/per-day validity (6am to 6pm)
- Cultural village entry fee (\$20 pp)
- Massage and Spa treatments (starting from \$50)
- Exclusive use of vehicle – \$330 per day
- Balloon Ride over the Maasai Mara
- Certain activities (see separate activities list)
- Transfers to and from Keekorok Airstrip\*

### PARK AND CONSERVANCY FEES

We charge a park and conservation fee (as we use both the conservancy and the reserve) at the rate of \$116 per adult non-resident per night (this comprises \$80 park fees, \$20 conservation fee and \$16 VAT).

- I. The Maasai Mara National Reserve park fee charges are applicable per 12 hour period (6am to 6pm)
- II. Guests will be charged the Maasai Mara National Reserve park fee if
  - a. their flight departs after 10am from an airstrip within the Maasai Mara National Reserve
  - b. there is a road transfer after 10am within the Maasai Mara National Reserve
- III. There is a transit pass (free pass) available up to 10am only (note that most flights depart from the Mara after 10am)
- IV. For the departure day, we will only invoice for the park fee element and not VAT or conservation fees.
- V. Guests will not be charged the extra \$80 park fee on their departure date if they depart from Cottar's Airstrip or if the aircraft departs before 10am within the Maasai Mara reserve

**PARK AND CONSERVANCY FEES MAY BE SUBJECT TO CHANGE AS AND WHEN GOVERNMENT POLICIES CHANGE. IT IS ANTICIPATED THAT MAASAI MARA PARK FEES WILL BE REVISED AGAIN FOR 2024 AT A HIGHER PRICE POINT**

### FLIGHTS

Airlines landing at Cottar's Private Airstrip S 01°43.16; E 35°20.38 on a scheduled routing. Please note that there is a minimum number of pax that need to fly for the following airlines to land at our airstrip:

- Safarilink Aviation – 4 pax and above (unless using a Dash or have more than 3 stops per route)
- Airkenya Aviation – 4 pax and above (unless using a Dash or have more than 3 stops per route)
- Governor's Aviation – 2 pax and above (unless using a Dash or have more than 3 stops per route)

Scenic Air, Yellow Wings and any private charter company will also land at our private airstrip. Please make sure to specify that the clients should be landing at Cottar's Private Airstrip when making a booking. Cottar's Private Airstrip is only a 15 minute drive from all of Cottar's Safaris properties. Keekorok airstrip is a 2 hour drive.

\*Please note that we will not be charging single travellers being collected from Keekorok Airstrip when airlines will not drop them at Cottar's Private Airstrip because of this restriction or if there is an unavoidable issue subject to prior confirmation.

### CALVIN COTTAR AS A PRIVATE HOST

\$1800 per day (arrange directly with Cottar's Safaris)

### CHECK OUT 10H00

Late departures (after 12h00): \$100 per adult and \$80 per child

### ONE WAY TRANSFERS PER VEHICLE (MAX 4 PAX)

- Keekorok Airstrip – USD 200 – one way: 2 hours
- Talek gate / Mara Bridge – USD 273 – 2 hours
- Elephant Pepper Camp / Mara Plains – USD 494 – 4 hours
- Naibor Camp & Ol Kiombo – USD 400 – 3 hours
- Mara Serena – USD 627 – 5 hours
- Sala's Camp – USD 273 – 1.5 / 2 hours
- Fairmont Safari Club/Ngerende Airstrip – USD 627 – 5 hours

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### OPEN ALL YEAR ROUND

Minimum 2 night bookings at Cottar's 1920s Camp. Minimum 3 night bookings at Cottar's Bush Villa (preferred max 10 pax but we can accommodate more, please contact our bookings team for possible options).

### CHILDREN

Children 0-5 yrs are free of charge; a child in his/her own room will be charged a single room rate; a child sharing a Luxury Double Tent with two adults or two other children will be charged the 'child in third bed rate' (only available for children 0-12 yrs).

### FAMILY TENTS

Additional children are charged the per child sharing rate, only available for children 0-12 yrs (max 6 pax). 4 pax or more staying in a family tent will get exclusive use of a vehicle.

### EXCLUSIVE USE OF VEHICLE

- 4 pax or more staying in a Family Tent will get exclusive use of a vehicle
- Guests staying in the Bush Villa get exclusive use of a vehicle, or two, depending on no. of pax

Please note that whenever possible we do try our best to give each group of guests exclusive use of a vehicle but this cannot be guaranteed unless a fee of \$330 per day is paid when booking. We would highly recommend booking exclusive use of a vehicle in our High and Peak Seasons.

### TOUR LEADER / GUIDES

Charged \$100 per night; this excludes park & conservancy fees.

Driver Guide - Accommodation rates available on request, please contact the bookings office for more details.

### FAM TRIPS

We welcome and value the necessity of familiarisation (FAM) trips to our properties. Please let us know when you intend to visit and we will send you our agent rate and terms and conditions. Send your request to [marketing@cottarssafaris.com](mailto:marketing@cottarssafaris.com). Please note that we do not accept FAM trips during the following months: June, July, August, September, December and the beginning of January.

### ROOMING

Please note that we will always do our best to provide you with your specific rooming requests but we cannot always guarantee this. Please understand that the tents and rooms are all slightly different and have unique layouts and views. We do have options for additional beds that can be added to some of the tents/rooms. Details like this can be ironed out during the booking process.

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## HIGHLIGHTS OF BOOKING TERMS & CONDITIONS

### MAKING A BOOKING

We will accept provisional bookings however these will be held for a maximum of ten calendar days unless an extension has been requested for in writing and has been approved in writing by Cottar's Safaris. This extension will only be for a maximum of another ten calendar days. Any extension of any provisional period will, however, at all times remain the sole and unfettered discretion of Cottar's Safaris. Bookings will be considered confirmed ONLY when a deposit of 20% of the total safari value has been received by Cottar's Safaris. Please note that until a 20% deposit is received upon expiry of the provisional booking, Cottar's Safaris has every right to release the rooms. All bookings are non-transferable. By confirming a booking you are entering into a contract with Cottar's Safaris and therefore are bound by our FULL terms and conditions.

### AGENT RESPONSIBILITY

By confirming a booking with Cottar's Safaris, the agent takes full responsibility for the booking whether financial or otherwise on the guests' behalf and confirms that the information provided to the guest and to Cottar's Safaris is true, accurate and complete.

### PAYMENT

Full and final payment must be received in full and cleared funds by Cottar's Safaris no later than 60 days before the arrival date under the booking (or if the booking is within 60 days, immediately upon booking). If final payment is not received, then Cottar's Safaris is entitled to release the rooms and any other services with no further liability to it. In such circumstances the deposit will not be refunded to you and any reimbursement of payment received will be dealt with in accordance with the section on "Cancellation" below.

### CANCELLATION

A cancellation must be made in writing via email to [bookings@cottarssafaris.com](mailto:bookings@cottarssafaris.com) and receipt of the cancellation must also be confirmed in writing by Cottar's Safaris. If there is no acknowledgment of the cancellation from Cottar's Safaris it means that your cancellation notification has not been received and is therefore not valid. We will use reasonable efforts to respond to emails on time but please ensure that you follow up on any cancellation notification. In the event of a valid cancellation notification, the following terms will apply (subject to the Disclaimer and Force Majeure clauses in our full terms and conditions and the Covid-19 addendum included with these terms):

- More than 60 days before arrival, the 20% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value.
- Between 60 days and arrival, 100% of the total invoice value is forfeited
- Cancellation during travel or stay – 100% of total invoice value is forfeited

### INSURANCE

Cottar's Safaris will not accept guests on a tour unless full travel and medical insurance has been taken out by the guest or on behalf of the guest. Insurance should be arranged when the initial deposit is paid and details provided. If a guest does not have full travel and medical insurance Cottar's Safaris is entitled to cancel the booking and cancellation fees will apply accordingly.

Cottar's Safaris full Terms and Conditions must be read, agreed to and returned to Cottar's Safaris for these rates to be valid and for you to be able to book any of the Cottar's Safaris properties.

Please contact Liz at [bookings@cottarssafaris.com](mailto:bookings@cottarssafaris.com) to receive our full Terms and Conditions.