



# COTTAR'S

## SAFARIS

EST. 1919

## 2026 Rack Rates

VALID FROM 11 JANUARY 2026 TO 10 JANUARY 2027

### 1920S STYLE - COTTAR'S 1920S CAMP

Vintage luxury at its best; the romance of safari under cream canvas tents in the style of the twenties.

### CONTEMPORARY - COTTAR'S BUSH VILLA

An exclusive luxury private villa in the Maasai Mara, Kenya.

Updated: May 2025

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## ADDITIONS, AMENDMENTS AND DELETIONS TO THE 2026 RATES MANUAL

DATE	DETAILS
January 2026	Peak Season dates extended: 15 June - 31 October 2026
2026	<ul style="list-style-type: none"><li>- Family Tent in Private Season: up to two children sharing a tent with at least one adult will be accommodated on a complimentary basis</li><li>- Family Tent in Mid Season: for families with two adults and two children under 13 years old, one child will be accommodated on a complimentary basis</li><li>- Family Tent in Peak Season: we offer special rates for families travelling with children up to 17 years old. Please enquire with our reservations team</li></ul>
2026	Cottar's Bush Villa in Private Season: up to two children will be accommodated on a complimentary basis when travelling with a minimum of six adults

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## SPECIAL OFFERS

### 4 NIGHTS FOR THE PRICE OF 3

4 nights for the price of 3 at Cottar's 1920s Camp or Cottar's Bush Villa

Applicable on accommodation rates only

Conservancy & park fees are not included and are payable for the entire stay

- Valid for travel from 11 January through February, March, April, May, and from 1 November to 19 December 2026 only
- Applies to new bookings only
- Offer cannot be combined with any other special rates or promotions
- Offer is valid for a limited number of bed-nights per property per month – please confirm with our reservations team at the time of enquiry whether the 4 for 3 promotion is valid

### HONEYMOON OFFER

50% off one partner's accommodation

Valid at Cottar's 1920s Camp only (excludes Cottar's Bush Villa)

Minimum stay of 4 nights

Applicable on accommodation rates only

Conservancy & park fees are not included and are payable for the entire stay

- Valid for travel from 11 January through February, March, April, May and from 1 November to 19 December 2026 only
- Applies to new bookings only
- Offer cannot be combined with any other special rates or promotions
- Offer is valid for a limited number of bed-nights per property per month – please confirm with our reservations team at the time of enquiry whether the 4 for 3 promotion is valid

Our full and detailed Terms & Conditions ([here](#)) which by receiving them, and confirming a booking means that you confirm for you, your company, and/or your client, your agreement to our terms and conditions in full.

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### COTTAR'S 1920s CAMP

**LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya

- ACCOMMODATION**
- 5 Luxury Double Tents (doubles, twins and triple) - all ensuite
  - 4 Luxury Family Tents - all comprising 2 ensuite bedrooms, a shared living area, fireplace, and outside deck
  - 2 Honeymoon tents - ensuite, very spacious, featuring a large private verandah and outdoor bath tub

PRIVATE SEASON		1 Apr – 31 May 2026   1 Nov – 19 Dec 2026	
PER NIGHT	RACK	PER NIGHT	RACK
Per Person Sharing	\$1 150	Single Room	\$1 500
Child Sharing 4-12 yrs	\$575	Child Sharing 13-17 years	\$863
Child in third bed 4-12 yrs	\$550	Child 0-3 years free of charge	free of charge
Honeymoon Tent (2 guests)	\$2 400	Family Tent (4 guests) adult guests/ guests aged 13 and over	\$4 000
Family Tent (4 guests) 2 adults with 2 children: up to two children under 13 years old, sharing a tent with at least one adult are accommodated on a complimentary basis			\$2 300

PRIVATE SEASON PARK & CONSERVANCY FEE PPPD		
11 January to 31 May 2026	1 to 30 November 2026	1 to 19 December 2026
\$100 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)

MID SEASON		11 Jan – 31 Mar 2026   1 – 14 Jun 2026	
PER NIGHT	RACK	PER NIGHT	RACK
Per Person Sharing	\$1 500	Single Room	\$2 000
Child Sharing 4-12 yrs	\$750	Child Sharing 13-17 years	\$1 125
Child in third bed 4-12 yrs	\$700	Child 0-3 years free of charge	free of charge
Honeymoon Tent (2 guests)	\$3 250	Family Tent (4 guests) adult guests/guests aged 13 and over	\$5 200
Family Tent (4 guests) 2 adults with 2 children under 13: for families with two adults and two children under 13 years old, one child will be accommodated on a complimentary basis			\$4 500

MID SEASON PARK & CONSERVANCY FEE PPPD		
1 June to 30 June 2026	16 September to 31 October 2026	
\$100 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)	

PEAK SEASON		15 June – 31 Oct 2026   20 Dec 2026 – 10 Jan 2027	
PER NIGHT	RACK	PER NIGHT	RACK
Per Person Sharing	\$2 000	Single Room	\$2 750
Child Sharing 4-12 yrs	\$1 000	Child Sharing 13-17 years	\$1 500
Child in third bed 4-12 yrs	\$900	Child 0-3 years	free of charge
Honeymoon Tent (2 guests)	\$4 200	Family tent (4 guests) 2 adults and 2 children under 13 years*	\$5 800
Family Tent (4 guests) 2 adults and 2 children 13-17 years*	\$6 800	Family Tent (4 adults) 4 adults	\$7 600
Family tent (4 guests) 2 adults and 2 children (one child below 13 years, one child 13 – 17 years)			\$6 400

PEAK SEASON PARK & CONSERVANCY FEE PPPD		
1 July to 31 October 2026	20 to 31 December 2026	1 to 10 January 2027
\$200 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)	\$100 for Adults, \$50 for Children (9-17 yrs)

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### COTTAR'S BUSH VILLA

- LOCATION** Olderkesi Conservancy, Maasai Mara, Kenya
- ACCOMMODATION**
- 5 ensuite bedrooms - 4 doubles and 1 twin
  - Private living/dining areas, 25m swimming pool, staff, vehicles and guides
  - Exclusive use only

PRIVATE SEASON		1 Apr - 31 May 2026   1 Nov - 19 Dec 2026
PER NIGHT	RACK	
Bush Villa (6 guests)	\$9 100	
Per additional adult	\$900	
Per additional child 4-17 yrs. First 2 children free of charge based on minimum of 6 adults. Per child thereafter at \$600	\$0 / \$600	
PRIVATE SEASON PARK & CONSERVANCY FEE PPPD		
<b>11 January to 31 May 2026</b>	<b>1 to 30 November 2026</b>	<b>1 to 19 December 2026</b>
\$100 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)

MID SEASON		11 Jan - 31 Mar 2026   1 - 14 Jun 2026
PER NIGHT	RACK	
Bush Villa (6 guests)	\$11 500	
Per additional adult	\$1 150	
Per additional child 4-17 yrs	\$760	
MID SEASON PARK & CONSERVANCY FEE PPPD		
<b>1 June to 30 June 2026</b>	<b>16 September to 31 October 2026</b>	
\$100 for Adults, \$50 for Children (9-17 yrs)	\$200 for Adults, \$50 for Children (9-17 yrs)	

PEAK SEASON		15 June - 31 Oct 2026   20 Dec 2026 - 10 Jan 2027
PER NIGHT	RACK	
Bush Villa (6 guests)	\$15 000	
Per additional adult	\$1 500	
Per additional child 4-17 yrs	\$990	
PEAK SEASON PARK & CONSERVANCY FEE PPPD		
<b>1 July to 31 October 2026</b>	<b>20 to 31 December 2026</b>	<b>1 to 10 January 2027</b>
\$200 for Adults, \$50 for Children (9-17 yrs)	\$200 or Adults, \$50 for Children (9-17 yrs)	\$100 or Adults, \$50 for Children (9-17 yrs)

The Maasai Mara National Reserve park fee charges are applicable per 12 hour period (6am to 6pm).

Note Maasai Mara park fees are determined by Narok County Council and may be subject to change. Any upward increases in park fees are beyond the control of our company and will be required to be paid for by the client.

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### RATES INCLUDE

- Full board accommodation, water, tea and coffee
- Local drinks – soft drinks, house wines, beers, and select spirits
- All safari activities unless specified otherwise
- Cottar's Maasai Warrior School, available at Cottar's 1920s Camp and Cottar's Bush Villa
- Cottar's Private Airstrip transfers
- Canvas Bush Baths, available at Cottar's 1920s Camp only
- Transfers to cultural visits
- Laundry included at Cottar's 1920s Camp and Cottar's Bush Villa
- Nanny service available – must be booked at least two weeks prior to arrival date
- All statutory taxes (approx. 25%)
- VAT (currently 16%)

### RATES EXCLUDE

- Champagne, luxury wines and spirits
- Park and Conservancy fees
- Cultural village entry fee (\$25 pp)
- Massage and spa treatments (starting from \$50)
- Exclusive use of vehicle (\$330 per day)
- Balloon ride over the Maasai Mara
- Certain activities (see separate activities list)
- Transfers to and from Keekorok Airstrip\*

### INCLUDED ACTIVITIES

- Wildlife drives
- Wilderness run/walk with a Maasai warrior
- Cottar's famous traditional canvas bush bath, available at Cottar's 1920s Camp only
- Maasai Warrior School
- Maasai warrior singing and dancing
- The Explorer's Tent educational visit
- Foraging and medicinal walk
- Swimming and/or fishing at the waterfall
- Pool time
- Coffee tasting experience
- Stargazing experience
- Reforestation seedball dispersal activity
- Kids entomology safari activities
- Carbon footprint, recycle and upcycle talk and experience
- One hour learning with female conservation rangers

### COTTAR'S TALKS

- Talk on the history of Cottar's Safaris
- Talk on Maasai culture
- Talk on sustainability and conservation
- Talk on the history of African travel
- Talk on the life of a hunter-gatherer

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### ACTIVITIES AT AN ADDITIONAL COST

(Some of these activities will need to be pre-arranged with our reservations team, please request our activities list)

- A conservation helicopter flight with the Mara Elephant Project (MEP) - \$2 400 for 2 guests
- Immersive raptor experience with the Kenya Birds of Prey Trust (KBOPT) - \$780
- Mara cheetah educational experience - \$780 for the experience, plus an additional \$50 per person
- Visit our local Maasai village - \$25 per person
- Beading with Mamma Nashiro Batian: 1 hour = \$15; 2 hours = \$25; full day 2 inch bracelet or similar = \$5
- Massage and other spa treatments - starting from \$50
- Balloon flight over the Maasai Mara - US\$595 for adults and US\$470 per child 4-11 years (children under 4 years not allowed). **PLEASE NOTE and inform your guests:** The day begins with an early morning wakeup call at 3.30am with tea and coffee, followed by a 4am departure to the launch site to enjoy the balloon safari over the Maasai Mara. The drive from camp to the balloon launch site takes around 1.5 hours
- Professional photography experience - from US\$125, with 20% of all proceeds going towards the CWCT

Please note: in some instances prices are obtained from third parties and may be subject to change.

### NEW! ACTIVITIES THAT ENGAGE AND POSITIVELY IMPACT

Cottar's 1920s Camp is already a leading-edge Global Ecosphere Retreat member of The Long Run with a significant commitment, and innovative and unique approach to sustainability. We have developed some unique, purpose-driven experiences in line with this, that contribute to sustainability. Please request our separate activities list.

### PARK AND CONSERVANCY FEES MAY BE SUBJECT TO CHANGE WITHOUT NOTICE AS AND WHEN GOVERNMENT POLICIES CHANGE.

### FLIGHTS

Airlines landing at Cottar's Private Airstrip (S 01°43.16; E 35°20.38) on a scheduled routing. Please note that there is a minimum number of passengers that need to fly for the following airlines to land at our airstrip:

- Governor's Aviation - 2 guests and above (unless using a Dash or have more that 3 stops per route)
- Safarilink Aviation - 4 guests and above (unless using a Dash or have more that 3 stops per route)
- Airkenya Aviation - 6 guests and above (unless using a Dash or have more that 3 stops per route)
- Scenic Air, Yellow Wings and other private charter companies - no minimum number of guests

NOTE: It has come to our attention that even with the above agreements in place, these flight companies do not always follow the agreement and flight times can sometimes be half an hour early or an hour later than scheduled.

Scenic Air, Yellow Wings and any private charter company will also land at our private airstrip. Please make sure to specify that the clients should be landing at Cottar's Private Airstrip when making a booking. Cottar's Private Airstrip is only a 15 minute drive from the Cottar's Safaris properties. Keekorok Airstrip is a 2 hour drive from the Camp.

\*Please note that we will not be charging single travellers being collected from Keekorok Airstrip when airlines will not drop them at Cottar's Private Airstrip because of this restriction, or if there is an unavoidable issue subject to prior confirmation.

### CALVIN COTTAR AS A PRIVATE HOST

\$2 000 per day (arrange directly with Cottar's Safaris)

### CHECK OUT 10H00

Late departures (after 12h00): \$100 per adult and \$80 per child

### ONE WAY TRANSFERS PER VEHICLE (MAX 4 GUESTS)

- Keekorok Airstrip - \$200: 1.5 hours
- Talek Gate - \$273: 2 hours
- Mara Bridge - \$273: 2 hours
- Sekenani Gate - \$200: 1.5 hours

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### OPEN ALL YEAR ROUND

Minimum 2 night stay at Cottar's 1920s Camp. Minimum 3 night stay at Cottar's Bush Villa. Usually 10 guests maximum, but we can potentially accommodate more. Please contact our reservations team for possible options.

### CHILDREN

Children 0-3 yrs are free of charge; a child in his/her own room will be charged the single room rate; a child sharing a Luxury Double Tent with two adults or two other children will be charged the 'child in third bed rate' (this applies to children up to 12 yrs).

### FAMILY TENTS

Additional children are charged the per child sharing rate. This applies for children up to 17 yrs (max 6 guests). 4 guests or more staying in a family tent will be offered exclusive use of a vehicle.

### EXCLUSIVE USE OF VEHICLE

- 4 guests or more staying in a Family Tent will be offered exclusive use of a vehicle in our Mid and Peak Seasons.
- Guests staying in Cottar's Bush Villa will have exclusive use of a vehicle, or two, depending on the total number of guests.

Please note that whenever possible we do try our best to give each group of guests exclusive use of a vehicle but this cannot be guaranteed unless a fee of \$330 per day is paid at time of booking. We would highly recommend booking exclusive use of a vehicle in our High and Peak Seasons.

### TOUR LEADER / GUIDES

- Charged at \$100 per night; this excludes park & conservancy fees.
- Driver Guide – Accommodation rates are available on request. Please contact the reservations office for more details.

### FAM TRIPS

We welcome and value the necessity of familiarisation (FAM) trips to our properties. Please let us know when you intend to visit and we will send you our trade rates, terms and conditions. Send your request to [marketing@cottarsafaris.com](mailto:marketing@cottarsafaris.com). Please note that we do not accept FAM trips during the following months: June, July, August, September, October, December and the beginning of January.

### ROOMING

Please note that we will always do our best to provide you with your specific rooming requests but we cannot always guarantee this. Please understand that our tents and rooms are all slightly different and have unique layouts and views. We do have options for additional beds that can be added to some of the tents/rooms. Details such as this can be ironed out during the booking process.



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### HIGHLIGHTS OF BOOKING TERMS & CONDITIONS

The salient terms and conditions are detailed below, however please refer to our full terms and conditions here for all the information. Our full and detailed Terms & Conditions (sent separately) are to be read, agreed to and returned to us before you may proceed with booking any of our properties. Please contact [bookings@cottarssafaris.com](mailto:bookings@cottarssafaris.com) to receive our Terms and Conditions.

#### MAKING A BOOKING

We will accept provisional bookings, however these will be held for a maximum of ten calendar days unless an extension has been requested for in writing and has been approved in writing by Cottar's Safaris. This extension will only be for a maximum of another ten calendar days. Any extension of any provisional period will, however, at all times remain the sole and unfettered discretion of Cottar's Safaris. Bookings will be considered confirmed ONLY when a deposit of 20% of the total safari value has been received by Cottar's Safaris. Please note that until a 20% deposit is received upon expiry of the provisional booking, Cottar's Safaris has every right to release the rooms. All bookings are non-transferable. By confirming a booking you are entering into a contract with Cottar's Safaris and therefore are bound by our FULL terms and conditions.

#### AGENT RESPONSIBILITY

By confirming a booking with Cottar's Safaris, the agent takes full responsibility for the booking whether financial or otherwise on the guest's behalf and confirms that the information provided to the guest and to Cottar's Safaris is true, accurate and complete.

#### PAYMENT

Full and final payment must be received in full and cleared funds by Cottar's Safaris no later than 60 days before the arrival date under the booking (or if the booking is within 60 days, immediately upon booking). If final payment is not received, then Cottar's Safaris is entitled to release the rooms and any other services with no further liability to it. In such circumstances the deposit will not be refunded to you and any reimbursement of payment received will be dealt with in accordance with the section on "Cancellation" below. If clients arrive without full payment being made in advance, Cottar's Safaris have the rights to either not accept the clients or charge them directly the difference in order for their stay to be effected.

#### CANCELLATION

A cancellation must be made in writing via email to [bookings@cottarssafaris.com](mailto:bookings@cottarssafaris.com) and receipt of the cancellation must also be confirmed in writing by Cottar's Safaris. If there is no acknowledgment of the cancellation from Cottar's Safaris it means that your cancellation notification has not been received and is therefore not valid. We will use reasonable efforts to respond to emails on time but please ensure that you follow up on any cancellation notification. In the event of a valid cancellation notification, the following terms will apply (subject to the Disclaimer and Force Majeure clauses in our full terms and conditions and the Covid-19 addendum included with these terms):

- More than 60 days before arrival – the 20% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 3% of the booking value.
- Between 60 days and arrival – 100% of the total invoice value is forfeited
- Cancellation during travel or stay – 100% of total invoice value is forfeited

#### INSURANCE

Cottar's Safaris will not accept guests on a tour unless full travel and medical insurance has been taken out by the guest or on behalf of the guest. Insurance should be arranged when the initial deposit is paid and details provided. If a guest does not have full travel and medical insurance Cottar's Safaris is entitled to cancel the booking and cancellation fees will apply accordingly.

Cottar's Safaris full Terms and Conditions must be read, agreed to and returned to Cottar's Safaris for these rates to be valid and for you to be able to book any of the Cottar's Safaris properties.

Please contact Liz at [bookings@cottarssafaris.com](mailto:bookings@cottarssafaris.com) to receive our full Terms and Conditions.